

sfm medical devices GmbH is the leading OEM partner for the development and manufacture of disposable medical devices and pharmaceutical applicators.

To expand our sales and marketing department we are looking for a committed and reliable

Sales Manager (f/m/d)

Your area of responsibility:

- Competent consulting and active sales to medical technology and pharmaceutical companies with responsibility for the European market
- Support of the existing national and international customer base
- Focus: Development of new market potentials in the defined region within Europe
- Preparation of market analyses in cooperation with the marketing department
- Participation in internal and external customer seminars, trainings, as well as national and international trade shows
- Achievement of agreed sales targets in cooperation with the team

Your profile:

- Natural science or engineering degree, ideally medical technology or medical engineering
- You have already gathered first sales experiences with consumables from the pharmaceutical or medical device industry, preferably in the OEM business.
- You have an understanding of the decision-making processes on the customer side, you are familiar with group structures and have a confident manner, negotiating skills and perseverance
- You have a profound technical understanding
- You are fluent in written and spoken English

If you fit the profile outlined above, enjoy dealing with customers, are willing to travel internationally and have a high level of personal responsibility, please send your application to **Ms Zöller in the Human Resources Department**.

We look forward to getting to know you.

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- Human Resources Department-
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